

# UNAUDITED RESULTS

## FOR THE SIX MONTHS ENDED 30 JUNE 2014

### CHAIRMAN'S STATEMENT

Tanzania Portland Cement Company Limited (TPCC) recorded revenues of TZS 115bn in the first half of 2014. This is an increase of 13% compared with the same period in 2013. The increase in revenue is mainly a result of increased sales volumes and overall improved performance.

The Operating Profit for the period increased by 38% compared to the same period last year, primarily as a result of reduced production costs.

### Prospects

The Company expects continued good results in the second half of the year. With the completion of the investment in Cement Mill 5, TPCC will be in a better posi-

tion to take advantage of the expected increase in demand for building materials.

### Dividend

The directors declare an interim dividend of TZS 70 per share (2013: Nil) which will be paid on or about 31 October 2014.

The Register of the Members will close on 8 September 2014. The last day of trading cum dividend will be 3 September 2014.

INCOME STATEMENT	Jan - June 2014 TZS'000	Jan - June 2013 TZS'000	Change
Revenue	115,039,560	102,154,506	13%
Cost of sales	(64,578,398)	(58,196,738)	11%
<b>Gross profit</b>	<b>50,461,162</b>	<b>43,957,768</b>	15%
Selling and administrative expenses	(10,737,544)	(10,842,079)	-1%
Other operating income/ (charges)	3,957,865	153,949	2471%
Depreciation and amortisation	(6,598,683)	(6,387,024)	3%
<b>Operating profit</b>	<b>37,082,800</b>	<b>26,882,614</b>	38%
Financial items	1,938,241	871,853	
<b>Profit before tax</b>	<b>39,021,041</b>	<b>27,754,467</b>	41%
Taxes on income	(11,879,384)	(8,501,663)	40%
<b>Net profit for the period</b>	<b>27,141,657</b>	<b>19,252,804</b>	41%
Number of shares	179,923,100	179,923,100	
Earnings per share (TZS)	150.85	107.01	41%

  

BALANCE SHEET	30 June 2014 TZS'000	31 Dec 2013 TZS'000	Change
<b>Assets</b>			
Intangible fixed assets	89,205	141,980	
Tangible fixed assets	186,931,128	177,619,994	
<b>Non-current assets</b>	<b>187,020,333</b>	<b>177,761,974</b>	5%
Inventories	54,299,681	52,372,241	
Trade and other receivables	20,729,269	20,858,955	
Cash and cash equivalents	23,416,169	43,488,040	
Tax Asset	0	208,964	
<b>Current assets</b>	<b>98,445,119</b>	<b>116,928,200</b>	-16%
<b>Total assets</b>	<b>285,465,452</b>	<b>294,690,174</b>	-3%
<b>Equity and Liabilities</b>			
<b>Equity</b>	<b>214,126,544</b>	<b>223,802,270</b>	-4%
Long-term provisions	3,975,042	5,479,930	
Provision for deferred taxes	25,763,733	24,810,815	
Interest bearing borrowings	277,001	276,998	
<b>Non-current liabilities</b>	<b>30,015,819</b>	<b>30,567,743</b>	-2%
Dividend Payable	2,999,400	2,522,310	
Short term financial liabilities	40,081	66,523	
Trade and other payables	31,399,354	37,731,328	
Taxes payables	6,884,254	0	
<b>Current liabilities</b>	<b>41,323,089</b>	<b>40,320,161</b>	2%
<b>Total equity and liabilities</b>	<b>285,465,452</b>	<b>294,690,174</b>	-3%

### BY ORDER OF THE BOARD



**Jean-Marc Junon**  
Chairman of the Board  
12 August 2014

CASH FLOW STATEMENT	Jan - June 2014 TZS'000	Jan - June 2013 TZS'000
Profit before tax	39,021,041	27,754,467
Depreciation and amortisation	6,598,683	6,387,024
Income taxes paid	(5,565,648)	(12,437,717)
Change in working capital	(9,157,527)	(15,531,062)
<b>Cash flow from operating activities</b>	<b>30,896,549</b>	<b>6,172,712</b>
Cash flows from investing activities	(15,857,041)	(8,863,100)
Dividend paid	(35,085,005)	(24,289,619)
Change in borrowings	(26,439)	(26,440)
<b>Change in cash and cash equivalents</b>	<b>(20,071,937)</b>	<b>(27,006,447)</b>
Cash and equivalents 01.01	43,488,040	54,567,099
Change in cash	(20,071,871)	(27,006,447)
Cash and equivalents 30.06	23,416,169	27,560,652

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